



May 2016

Sun	Mon	Tue	Wed	Thu	Fri	Sat
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

Power Finance Corporation Limited

A Navratna PSU

**Performance Highlights
(Standalone, Audited)**

**Quarter and Year Ended
31st March, 2016**

Highlights – FY 16 vs. FY 15



- **Total Income increased by 11% to ₹ 27,564 crores from ₹ 24,908 crores**
- **Net Interest Income increased by 13% to ₹ 11,168 crores from ₹ 9,872 crores**
- **Net worth (Share Capital + Free Reserves) increased by 10% to ₹ 32,046 crores from ₹ 29,245 crores**
- **Net Profit increased by 3% to ₹ 6,113 crores from ₹ 5,959 crores**

Highlights – Q4 FY 16 vs. Q4 FY 15



■ Sanctions increased by 70% to ₹ 22,412 crores from ₹ 13,150 crores

■ Total Income increased by 6% to ₹ 6,787 crores from ₹ 6,422 crores

■ Loan Assets increased by 9% to ₹ 2,37,462 crores from ₹ 2,17,161 crores

■ Net worth (Share Capital + All Reserves) increased by 11% to ₹ 35,766 crores from ₹ 32,219 crores

Comparable Profit



(Y/E – March, ₹ Crores)

Comparable Profit	Q4 FY 2016	Q4 FY 2015	% change	FY 2016	FY 2015	% change
Reported PAT	1,260	1,561	-19%	6,113	5,959	3%
Adjustments (post-tax):						
Provision on NPA, Standard Assets, Restructured Assets etc.	164	229		268	-	
Prior period Income Tax (incl. interest thereon) and DTL	(6)	(0.5)		(6)	(0.6)	
Translation / Actual Exchange Gain(-) / Loss(+) (including impact of DTL)	75	13		310	343	
CSR & SD expenses (Impact of earlier years and DTL)	-	29		-	-	
R-APDRP Expenses	-	(32)		-	(26)	
R-APDRP & IPDS Income	(20)	26		(24)	22	
Comparable PAT	1,472	1,825	-19%	6,662	6,297	6%

Profit & Loss Account



(Y/E – March, ₹ Crores)

Income Statement#	Q4 FY 2016	Q4 FY 2015	FY 2016	FY 2015
Interest Income	6,645	6,425	27,259	24,828
Interest Expense	(4,080)	(3,881)	(16,091)	(14,957)
Net Interest Income	2,565	2,544	11,168	9,872
Other Income*	114	(4)	135	15
Operating Costs	(37)	(24)	(293)	(217)
Provisions for contingencies	(593)	(277)	(1,706)	(844)
Profit Before Tax & Extra-ordinary Items	2,048	2,238	9,305	8,825
Extra-ordinary Items^	(79)	(39)	(244)	(447)
Tax Provisions	(690)	(685)	(2,834)	(2,503)
DTL(-) / DTA(+)	(21)	46	(113)	84
Profit after Tax	1,260	1,561	6,113	5,959

* Other Income includes Nodal agency fee income and other income given in P&L account

^ Extraordinary Items includes translation/actual exchange gain/loss, prior period adjustments, prepayment premium etc..

#All items of Income Statement have been regrouped for analysis

Balance Sheet



(Y/E – March, ₹ Crores)

Liabilities	31.03.2016	31.03.2015
Shareholders' Funds	35,766	32,219
Non-Current Liabilities		
Long-term Borrowing	172,550	164,973
Deferred Tax Liabilities (net)	302	189
Other Liabilities	549	334
Long-term Provisions	1,229	964
Current Liabilities		
Current Maturity of Long-term Borrowing	20,363	18,735
Short- Term Borrowing	7,572	4,064
Other Liabilities	7,501	6,660
Short- Term Provisions	805	525
Total Liabilities	246,637	228,664

Balance Sheet



(Y/E – March, ₹ Crores)

Assets	31.03.2016	31.03.2015
Non-Current Assets		
Fixed Assets	64	66
Non-Current Investments	2,267	347
Long-term Loans	200,036	197,843
Other Assets	315	225
Current Assets		
Current Investments	411	504
Cash & Bank Balances	78	5,071
Current Maturity Long-Term Loans	33,622	16,312
Short- Term Loans	3,804	3,006
Other Assets	6,040	5,291
Total Assets	246,637	228,664

Key Indicators



(Y/E – March, ₹ Crores)

Key Indicators	Q4 FY 2016	Q4 FY 2015	FY 2016	FY 2015
Sanctions (excluding R-APDRP)	22,412	13,150	65,042	60,784
R-APDRP/IPDS Scheme – Sanctions	17,882	75	19,747	1,558
Disbursements (excluding R-APDRP)	18,105	17,851	46,588	44,691
R-APDRP/IPDS Scheme- Disbursements	413	199	995	578
Outstanding sanctions (excluding R-APDRP)	136,792	144,906	136,792	144,906
Loan Assets	237,462	217,161	237,462	217,161
Yield on Assets* #	11.46%	12.40%	12.05%	12.40%
Cost of Funds* #	8.52%	9.01%	8.62%	8.99%
Interest Spread* #	2.94%	3.39%	3.42%	3.41%
Net Interest Margin* #	4.43%	4.91%	4.94%	4.93%

* Q4 FY 16 ratios annualized using actual number of days

Based on daily average & excluding impact of exchange loss & gain

Key Indicators



Key Indicators	Q4 FY 2016	Q4 FY 2015	FY 2016	FY 2015
Return on Average Assets*	2.08%	2.84%	2.57%	2.82%
Net worth (Share Capital + Free Reserves) (₹ in crores)	32,046	29,245	32,046	29,245
Net worth (Share Capital + All Reserves) (₹ in crores)	35,766	32,219	35,766	32,219
Return on Average Net worth (Share Capital + Free Reserves) *	15.95%	21.38%	19.95%	21.93%
Return on Average Net worth (Share Capital + All Reserves) *	14.31%	19.46%	17.98%	20.00%
Debt Equity Ratio ^	5.61	5.83	5.61	5.83
Capital Adequacy Ratio	20.27%	20.34%	20.27%	20.34%
Of which Tier I	17.07%	16.95%	17.07%	16.95%
Tier II	3.20%	3.39%	3.20%	3.39%
EPS (Weighted average)* (₹)	38.17	47.29	46.31	45.15
Book Value Per Share (₹) ^	242.77	221.55	242.77	221.55

* Quarterly Ratios have been Annualized: ^ based on Net worth (Share Capital + Free Reserves) = Paid-up capital + Reserves & Surplus – Reserve for Bad & Doubtful Debts - Debenture Redemption Reserve;

Sanctions – Composition



(Y/E – March, ₹ Crores)

Sanctions	Q4 FY16		Q4 FY15		FY16		FY15	
<u>Discipline-wise</u>	Amount	%	Amount	%	Amount	%	Amount	%
Generation	12,075	54%	3,008	23%	38,235	59%	31,318	52%
Transmission	3,782	17%	213	2%	6,050	9%	3,821	6%
Distribution #	2,031	9%	-	0%	4,513	7%	1,042	2%
Others*	4,524	20%	9,930	76%	16,244	25%	24,603	40%
Total	22,412	100%	13,150	100%	65,042	100%	60,784	100%
<u>Borrower-wise</u>								
State Sector #	11,666	52%	10,316	78%	45,794	70%	35,104	58%
Central Sector	4,330	19.3%	-	0%	6,179	10%	3,577	6%
Joint Sector	2,151	10%	-	0%	4,665	7%	5,086	8%
Private sector	4,266	19%	2,835	22%	8,403	13%	17,016	28%
Total	22,412	100%	13,150	100%	65,042	100%	60,784	100%
R-APDRP (Part A)	-		6	9%	-		151	10%
R-APDRP (Part B)	-		69	91%	-		1,407	90%
IPDS	17882	100%			19,747	100%		
Total	17882	100%	75	100%	19,747	100%	1,558	100%

* Includes Transitional Finance , Studies, Short Term Loans, Buyer Line of Credit, funding of regulatory assets

Includes counterparty funding of R-APDRP Part B by PFC of ₹ 276 crs & ₹ nil in FY 16 & Q4 FY16, ₹ 717 crs & nil in FY 15 & Q4 FY15 respectively.

Disbursements – Composition



(Y/E – March, ₹ Crores)

Disbursements	Q4 FY16		Q4 FY15		FY16		FY15	
	Amount	%	Amount	%	Amount	%	Amount	%
Discipline-wise								
Generation	10,556	58%	8,422	47%	26,377	57%	24,165	54%
Transmission	898	5%	735	4%	2,160	5%	3,063	7%
Distribution	618	3%	317	2%	1,546	3%	994	2%
Others*	6,034	33%	8,377	47%	16,504	35%	16,468	37%
Total	18,105	100%	17,851	100%	46,588	100%	44,691	100%
Borrower-wise								
State Sector	11,097	61%	13,662	77%	32,354	69%	31,964	72%
Central Sector	4,137	23%	294	2%	4,660	10%	1,084	2%
Joint Sector	967	5%	885	5%	2,653	6%	2,147	5%
Private sector	1,905	11%	3,011	17%	6,920	15%	9,496	21%
Total	18,105	100%	17,851	100%	46,588	100%	44,691	100%
R-APDRP (Part A)	77	19%	41	21%	137	14%	232	40%
R-APDRP (Part B) #	191	46%	158	79%	531	53%	347	60%
IPDS	145	35%			327	33%		
Total	413	100%	199	100%	995	100%	578	100%

* Includes Transitional Finance ,Studies, Short Term Loans, Buyer Line of Credit, funding of regulatory assets

Gol portion

Outstanding Sanctions as on 31.03.2016



(Y/E – March, ₹ Crores)

	Documents executed & disb. commenced	O/S Sanctions where Documents executed but disb. not commenced	Documents not executed	Total Outstanding Sanctions
<u>Discipline-wise</u>				
Generation	47,068	18,045	28,424	93,537
Transmission	11,651	5,907	3,549	21,108
Distribution #	4,638	1,880	4,292	10,809
Others*	1,369	384	9,585	11,338
Total	64,726	26,215	45,851	1,36,792
<u>Borrower-wise</u>				
State Sector #	46,945	12,628	27,649	87,222
Central Sector	3,337	-	2,377	5,714
Joint Sector	2,691	400	5,329	8,420
Private sector	11,753	13,188	10,496	35,437
Total	64,726	26,215	45,851	1,36,792

Includes counterparty funding of R-APDRP Part B by PFC of ₹ 4,485 cr

Loan Assets – Composition



(Y/E – March, ₹ Crores)

Loan Assets*	31.03.2016		31.03.2015	
	Amount	%	Amount	%
Generation	171,740	72%	158,981	73%
Transmission	14,613	6%	13,538	6%
Distribution	7,387	3%	7,051	3%
Others**	45,180	19%	38,114	18%
Total	238,920	100%	217,685	100%
Borrower-wise				
State Sector	164,225	69%	149,248	69%
Central Sector	21,027	9%	17,870	8%
Joint Sector	15,545	7%	13,965	6%
Private Sector	38,123	16%	36,602	17%

* Gross Loans = Loans outstanding + Provision for NPAs

** Includes Transitional Finance, Studies, Short Term Loans, Buyer Line of Credit, funding of regulatory assets

Loan Quality & Provisions

(Y/E – March, ₹ Crores)

Particulars	31.03.2016	31.03.2015
Gross NPAs	7,519	2,533
Less: Provisions	(1,458)	(524)
Net NPAs	6,061	2,009
<i>As a % of Loan Assets:</i>		
<i>Gross NPAs</i>	3.15%	1.16%
<i>Net NPAs</i>	2.55%	0.93%
Contingent Provision against Standard assets	597	487
Contingent Provision against Restructured Standard assets	1,129	564
Contingent Provision against NPA	1,458	524
Reserve for bad & doubtful debts (RBDD)	2,547	2,118
Total	5,732	3,693

Borrowing Profile



(Y/E – March, ₹ Crores)

Borrowings	31.03.2016		31.03.2015	
	Amount	%	Amount	%
Bonds	172,339	86%	160,528	85%
Term Loans	20,574	10%	23,181	12%
Short Term Loans	7,572	4%	4,064	2%
Borrowings O/s	200,484	100%	187,773	100%
Of which:				
<i>Rupee Denominated</i>	189,709	95%	178,042	95%
<i>Foreign Currency Loans</i>	10,776	5%	9,731	5%

Resource Profile



(Y/E – March, ₹ Crores)

Resources	31.03.2016		31.03.2015	
	Amount	%	Amount	%
Shareholders' Funds	35,766	15%	32,219	15%
Reserve for bad & doubtful debts (included in Shareholder's Funds)	2547		2118	
Deferred Tax Liability	302	0.1%	189	0.1%
Interest Subsidy Fund	107	0.05%	111	0.1%
Bonds (Domestic)	171,137	72%	159,393	72%
Rupee Term Loans	11,000	5%	14,585	7%
Short Term Loans	7,572	3%	4,064	2%
Foreign Currency Loans	10,776	5%	9,731	4%
Total	236,660	100%	220,293	100%

Major Loans Sanctioned in FY 2016

PROPOSAL DISCRIPTION	Sanctions (₹ in crores)
CENTRAL/ STATE/ JOINT SECTOR	
MANUGURU TPS OF TELANGANA POWER GENERATION CORPORATION LIMITED	5,832
TERM LOAN FOR SETTING UP OF UNIT 1 (800 MW) OF YADADRI TPP OF TELANGANA POWER GENERATION CORPORATION LIMITED	4,009
PTPS - 1X800 MW TPP (UNIT-9) AT PANIPAT OF HARYANA POWER GENERATION CORPORATION LTD	3,204
TL OF FOR REV GAP OF FY 15-16 TO TAMIL NADU GENERATION AND DISTRIBUTION CORPORATION LIMITED	3,000
RTL TO UP POWER CORPORATION LTD.	2,500
PRIVATE SECTOR	
6X660MW TPP IN CHATTISGARH OF KSK MAHANADI POWER COMPANY LIMITED	1,660
2ND COST OVERRUN OF PHASE I,NASIK (DOWNSELLING PORTION) TO INDIABULLS REALTECH LIMITED	955
2X660 MW TPS OF NCC POWER PROJECTS LIMITED	699

Shareholding Pattern



Category	Holding (%)	
	31.03.2016	31.03.2015
President of India	67.80%	72.80%
FIs & FPIs	13.34%	13.11%
Indian FIs, Insurance Cos & Banks	12.74%	7.07%
Bodies Corporate	1.39%	2.72%
Resident Individuals	2.68%	2.17%
Mutual Funds	1.50%	1.78%
Employees	0.06%	0.07%
Others	0.49%	0.29%
Total	100%	100%

S No	Top 10 Shareholders (as on 31.03.2016)	Holding (%)	Category
1	PRESIDENT OF INDIA	67.80%	POI
2	LIFE INSURANCE CORPORATION OF INDIA	9.08%	INS
3	LIFE INSURANCE CORPORATION OF INDIA P & GS FUND	1.39%	IFI
4	MORGAN STANLEY ASIA (SINGAPORE) PTE.	1.19%	FII
5	SWISS FINANCE CORPORATION (MAURITIUS) LIMITED	0.83%	FII
6	HDFC TRUSTEE COMPANY LTD - A/C HDFC MID - CAPOPPOR	0.51%	MUT
7	STATE BANK OF INDIA	0.48%	BNK
8	PUNJAB NATIONAL BANK	0.44%	BNK
9	HDFC STANDARD LIFE INSURANCE COMPANY LIMITED	0.43%	LTD 18
10	MORGAN STANLEY MAURITIUS COMPANY LIMITED	0.41%	FII



Thank You!