



Funding for a Better Tomorrow....

May 2015

Sun	Mon	Tue	Wed	Thu	Fri	Sat
31					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

Power Finance Corporation Limited

A Navratna PSU

**Performance Highlights
(Standalone, Audited)**

**Quarter and Year Ended
31st March, 2015**

Highlights – FY 15 vs. FY 14



- **Net Profit increased by 10% to ₹ 5,959 crores from ₹ 5,418 crores**
- **Comparable PAT increased by 13% to ₹ 6,888 crores from ₹ 6,107 crores**
- **Total Income increased by 17% to ₹ 24,907 crores from ₹ 21,338 crores**
- **Net Interest Income increased by 16% to ₹ 9,872 crores from ₹ 8,480 crores**

Highlights – FY 15 vs. FY 14



■ **Loan Assets increased by 15% to ₹ 2,17,042 crores from ₹ 1,88,753 crores**

■ **Net worth (Share Capital + Free Reserves) increased by 17% to ₹ 29,245 crores from ₹ 25,098 crores**

■ **Net worth (Share Capital + All Reserves) increased by 18% to ₹ 32,219 crores from ₹ 27,375 crores**

Highlights – Q4 FY 15 vs. Q4 FY 14



■ Net Profit increased by 11% to ₹ 1,561 crores from ₹ 1,411 crores

■ Total Income increased by 15% to ₹ 6,421 crores from ₹ 5,579 crores

■ Net Interest Income increased by 13% to ₹ 2,544 crores from ₹ 2,243 crores

■ Sanctions increased by 48% to ₹ 13,150 crores from ₹ 8,901 crores

Comparable Profit



(Y/E – March, ₹ Crores)

Comparable Profit	Q4 FY 2015	Q4 FY 2014	% change	FY 2015	FY 2014	% change
Reported PAT	1,561	1,411	11%	5,959	5,418	10%
Adjustments (post-tax):						
Contingent Provision against standard assets	26	180		17	337	
Provision against restructured standard assets	203	-		564	-	
Prior period Income Tax (incl. interest thereon) and DTL	(0.5)	13		(0.6)	9	
Translation / Actual Exchange Gain(-) / Loss(+) (including impact of DTL)	13	21		343	334	
CSR & SD expenses (Impact of earlier years and DTL)	-	(0.3)		9	(3)	
R-APDRP Expenses	(32)	26		(26)	27	
R-APDRP & IPDS Income	26	(5)		22	(13)	
Comparable PAT	1,795	1,646	9%	6,888	6,107	13%

Profit & Loss Account



(Y/E – March, ₹ Crores)

Income Statement#	Q4 FY 2015	Q4 FY 2014	FY 2015	FY 2014
Interest Income	6,425	5,498	24,828	21,121
Interest Expense	(3,880)	(3,256)	(14,956)	(12,641)
Net Interest Income	2,544	2,243	9,872	8,480
Other Income*	(4)	10	15	34
Operating Costs	(24)	(87)	(217)	(231)
Provisions for contingencies	(277)	(191)	(844)	(470)
Profit Before Tax & Extra-ordinary Items	2,238	1,975	8,825	7,813
Extra-ordinary Items^	(39)	16	(447)	(255)
Tax Provisions	(685)	(660)	(2,503)	(2,086)
DTL(-) / DTA(+)	46	80	84	(54)
Profit after Tax	1,561	1,411	5,959	5,418

* Other Income includes Nodal agency fee income and other income given in P&L account

^ Extraordinary Items includes translation/actual exchange gain/loss, prior period adjustments, prepayment premium etc..

#All items of Income Statement have been regrouped for analysis

Balance Sheet

(Y/E – March, ₹ Crores)



Liabilities	31.03.2015	31.03.2014
Shareholders' Funds	32,219	27,375
Non-Current Liabilities		
Long-term Borrowing	164,973	142,492
Deferred Tax Liabilities (net)	189	274
Other Liabilities	334	348
Long-term Provisions	964	473
Current Liabilities		
Current Maturity of Long-term Borrowing	18,735	15,409
Short- Term Borrowing	4,064	1,314
Other Liabilities	6,660	6,244
Short- Term Provisions	525	236
Total Liabilities	228,664	194,164

Balance Sheet



(Y/E – March, ₹ Crores)

Assets	31.03.2015	31.03.2014
Non-Current Assets		
Fixed Assets	66	71
Non-Current Investments	347	348
Long-term Loans	197,843	168,792
Other Assets	225	210
Current Assets		
Current Investments	504	4
Cash & Bank Balances	5,071	60
Current Maturity Long-Term Loans	16,312	17,565
Short- Term Loans	2,887	2,396
Other Assets	5,410	4,719
Total Assets	228,664	194,164

Key Indicators



(Y/E – March, ₹ Crores)

Key Indicators	Q4 FY 2015	Q4 FY 2014	FY 2015	FY 2014
Sanctions (excluding R-APDRP)	13,150	8,901	60,784	60,729
R-APDRP Scheme - Sanctions	75	904	1,558	4,331
Disbursements (excluding R-APDRP)	17,851	16,935	44,691	47,162
R-APDRP Scheme- Disbursements	199	288	578	640
Outstanding sanctions (excluding R-APDRP)	144,906	156,390	144,906	156,390
Loan Assets	217,042	188,753	217,042	188,753
Yield on Assets* #	12.41%	12.24%	12.41%	12.31%
Cost of Funds* #	9.01%	8.74%	8.99%	8.85%
Interest Spread* #	3.40%	3.49%	3.42%	3.45%
Net Interest Margin* #	4.91%	4.99%	4.93%	4.94%

* Q4 FY 15 ratios annualized using actual number of days # Based on daily average

Key Indicators



Key Indicators	Q4 FY 2015	Q4 FY 2014	FY 2015	FY 2014
Return on Average Assets*	2.84%	2.98%	2.82%	2.98%
Net worth (Share Capital + Free Reserves) (₹ in crores)	29,245	25,098	29,245	25,098
Net worth (Share Capital + All Reserves) (₹ in crores)	32,219	27,375	32,219	27,375
Return on Average Net worth (Share Capital + Free Reserves) *	21.38%	23.17%	21.93%	23.07%
Return on Average Net worth (Share Capital + All Reserves) *	19.46%	21.26%	20.00%	21.27%
Debt Equity Ratio ^	6.43	6.36	6.43	6.36
Capital Adequacy Ratio	20.34%	20.10%	20.34%	20.10%
Of which Tier I	16.95%	16.42%	16.95%	16.42%
Tier II	3.39%	3.68%	3.39%	3.68%
EPS (Weighted average)* (₹)	47.29	42.77	45.15	41.04
Book Value Per Share (₹) ^	221.55	190.13	221.55	190.13

* Quarterly Ratios have been Annualized: ^ based on Net worth (Share Capital + Free Reserves) = Paid-up capital + Reserves & Surplus – Reserve for Bad & Doubtful Debts - Debenture Redemption Reserve;

Sanctions – Composition

(Y/E – March, ₹ Crores)

Sanctions	Q4 FY15		Q4 FY14		FY15		FY14	
<u>Discipline-wise</u>	Amount	%	Amount	%	Amount	%	Amount	%
Generation	3,008	23%	6,508	73%	31,318	52%	42,206	69%
Transmission	213	2%	157	2%	3,821	6%	3,208	5%
Distribution #	-	0%	550	6%	1,042	2%	4,999	8%
Others*	9,930	76%	1,687	19%	24,603	40%	10,316	17%
Total	13,150	100%	8,901	100%	60,784	100%	60,729	100%
<u>Borrower-wise</u>								
State Sector #	10,316	78%	6,472	73%	35,104	58%	46,162	76%
Central Sector	-	0%	-	0%	3,577	6%	500	1%
Joint Sector	-	0%	-	0%	5,086	8%	1,058	2%
Private sector	2,835	22%	2,430	27%	17,016	28%	13,010	21%
Total	13,150	100%	8,901	100%	60,784	100%	60,729	100%
R-APDRP (Part A)	6	9%	141	16%	151	10%	246	6%
R-APDRP (Part B)	69	91%	763	84%	1,407	90%	4,085	94%
Total	75	100%	904	100%	1,558	100%	4,331	100%

* Includes Transitional Finance , Studies, Short Term Loans, Buyer Line of Credit, funding of regulatory assets

Includes counterparty funding of R-APDRP Part B by PFC of ₹ 717 crs & ₹ nil in FY 15 & Q4 FY15, ₹ 599 crs & ₹ 151 crs in FY 14 & Q4 FY14 respectively.

Cumulative Sanctions (excluding R-APDRP) till 31 Mar '15 ₹ 4,90,875 Crores

Disbursements – Composition



(Y/E – March, ₹ Crores)

Disbursements	Q4 FY15		Q4 FY14		FY15		FY14	
	Amount	%	Amount	%	Amount	%	Amount	%
Discipline-wise								
Generation	8,422	47%	12,202	72%	24,165	54%	31,640	67%
Transmission	735	4%	634	4%	3,063	7%	2,046	4%
Distribution	317	2%	505	3%	994	2%	1,702	4%
Others*	8,377	47%	3,594	21%	16,468	37%	11,774	25%
Total	17,851	100%	16,935	100%	44,691	100%	47,162	100%
Borrower-wise								
State Sector	13,662	77%	11,299	67%	31,964	72%	32,791	70%
Central Sector	294	2%	384	2%	1,084	2%	919	2%
Joint Sector	885	5%	621	4%	2,147	5%	2,194	5%
Private sector	3,011	17%	4,631	27%	9,496	21%	11,259	24%
Total	17,851	100%	16,935	100%	44,691	100%	47,162	100%
R-APDRP (Part A)	41	21%	134	46%	232	40%	430	67%
R-APDRP (Part B) #	158	79%	154	54%	347	60%	210	33%
Total	199	100%	288	100%	578	100%	640	100%

* Includes Transitional Finance ,Studies, Short Term Loans, Buyer Line of Credit, funding of regulatory assets

Gol portion

Cumulative Disbursements (excluding R-APDRP) till 31 Mar '15 ₹ 3,45,969 Crores

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Outstanding Sanctions as on 31.03.2015



(Y/E – March, ₹ Crores)

	O/S Sanctions where			Total Outstanding Sanctions
	doc. executed & disb. commenced	doc. executed but disb. not commenced	doc. not executed	
<u>Discipline-wise</u>				
Generation	44,559	24,946	35,405	104,910
Transmission	12,832	2,359	2,709	17,900
Distribution #	4,651	1,113	3,941	9,705
Others*	5,959	582	5,852	12,392
Total	68,001	28,999	47,906	144,906
<u>Borrower-wise</u>				
State Sector #	48,670	17,269	28,478	94,417
Central Sector	3,617	-	577	4,194
Joint Sector	2,829	400	3,178	6,408
Private sector	12,884	11,330	15,673	39,887
Total	68,001	28,999	47,906	144,906

* Includes Transitional Finance, Studies, Short Term Loans, Buyer Line of Credit, funding of regulatory assets

Includes counterparty funding of R-APDRP Part B by PFC of ₹ 4,605 cr

Loan Assets – Composition



(Y/E – March, ₹ Crores)

Loan Assets*	31.03.2015		31.03.2014	
	Amount	%	Amount	%
Generation	158,981	73%	1,44,687	77%
Transmission	13,538	6%	11,822	6%
Distribution	7,051	3%	6,985	4%
Others**	37,945	17%	25,500	13%
Total	217,516	100%	1,88,995	100%
Borrower-wise				
State Sector	149,248	69%	1,27,428	67%
Central Sector	17,870	8%	20,433	11%
Joint Sector	13,965	6%	12,423	7%
Private Sector	36,433	17%	28,711	15%

* Gross Loans = Loans outstanding + Provision for NPAs

** Includes Transitional Finance, Studies, Short Term Loans, Buyer Line of Credit, funding of regulatory assets

Loan Quality & Provisions

(Y/E – March, ₹ Crores)

Particulars	31.03.2015	31.03.2014
Gross NPAs	2,364	1,228
Less: Provisions	(473)	(242)
Net NPAs	1,890	985
<i>As a % of Loan Assets:</i>		
<i>Gross NPAs</i>	1.09%	0.65%
<i>Net NPAs</i>	0.87%	0.52%
Contingent Provision against Standard assets	487	469
Contingent Provision against Restructured Standard assets	564	-
Specific provisions for Loan Assets	473	242
Reserve for bad & doubtful debts (RBDD)	2,118	1,730
Total	3,642	2,442

Borrowing Profile



(Y/E – March, ₹ Crores)

Borrowings	31.03.2015		31.03.2014	
	Amount	%	Amount	%
Bonds	160,528	85%	1,27,594	80%
Term Loans	23,181	12%	30,307	19%
Short Term Loans	4,064	2%	1,314	1%
Borrowings O/s	187,773	100%	1,59,215	100%
Of which:				
<i>Rupee Denominated</i>	178,042	95%	1,50,289	94%
<i>Foreign Currency Loans</i>	9,731	5%	8,926	6%

Resource Profile



(Y/E – March, ₹ Crores)

Resources	31.03.2015		31.03.2014	
	Amount	%	Amount	%
Shareholders' Funds	32,219	15%	27,375	15%
Reserve for bad & doubtful debts (included in Shareholder's Funds)	2118		1,730	
Deferred Tax Liability	189	0.1%	274	0.1%
Interest Subsidy Fund	111	0.1%	124	0.1%
Bonds (Domestic)	159,393	72%	1,26,505	68%
Rupee Term Loans	14,585	7%	22,470	12%
Short Term Loans	4,064	2%	1,314	1%
Foreign Currency Loans	9,731	4%	8,926	5%
Total	220,293	100%	1,86,988	100%

Major Loans Sanctioned in FY 2015

PROPOSAL DISCRIPTION	Sanctions (₹ in crores)
CENTRAL/ STATE/ JOINT SECTOR	
660 MW TPS Of U.P. Rajya Vidyut Utpadan Nigam Ltd. At Panki Extn.	3,770
1000 MW Hydro Electric Project of Chenab Valley Power Projects Pvt. Ltd.	3,178
1000 MW TPP Of Neyveli Lignite Corporation Limited At Neyveli, Tamil Nadu	3,000
Regulatory Assets of WB State Electricity Distribution Co. Ltd.	1,900
1600 MW Super Critical Yermarus TPS of Raichur Power Corporation Ltd.	1,854
PRIVATE SECTOR	
Regulatory Assets Loan of BSES Rajdhani Power Ltd., Delhi	3,008
Regulatory Assets Loan of BSES Yamuna Power Ltd., Delhi	1,897
3960 MW TPP Of KSK Mahanadi Power Company Limited At Chattisgarh	1,647
1050 MW Coal Based TPP Of Monnet Power Company Ltd At Angul Dist, Odisha	1,418
600 MW TPP of Jinbhuvish Power Generation Pvt. Ltd. at Yavatmal in Maharashtra	1,087

Shareholding Pattern



Category	Holding (%)	
	31.03.2015	31.03.2014
President of India	72.80%	72.80%
FIs & FPIs	13.11%	11.17%
Indian FIs & Banks	7.07%	7.92%
Bodies Corporate	2.72%	2.23%
Resident Individuals	2.17%	2.60%
Mutual Funds	1.78%	2.76%
Employees	0.07%	0.08%
Others	0.29%	0.44%
Total	100%	100%

S No	Top 10 Shareholders (as on 31.03.2015)	Holding (%)	Category
1	PRESIDENT OF INDIA	72.80%	POI
2	LIFE INSURANCE CORPORATION OF INDIA	4.81%	IFI
3	LIFE INSURANCE CORPORATION OF INDIA P & GS FUND	1.32%	IFI
4	HDFC STANDARD LIFE INSURANCE COMPANY LIMITED	1.22%	LTD
5	SWISS FINANCE CORPORATION (MAURITIUS) LIMITED	1.09%	FII
6	HDFC TRUSTEE COMPANY LTD - A/C HDFC MID - CAPOPPOR	0.51%	MUT
7	WISDOMTREE TRUST A/C WISDOMTREE INDIA INVESTMENT P	0.47%	FII
8	VANGUARD EMERGING MARKETS STOCK INDEX FUND ASERIE	0.45%	FII
9	CPSE ETF	0.41%	MUT ¹⁹
10	CREDIT SUISSE (SINGAPORE) LIMITED	0.40%	FPI

Key Performance Targets for FY 2015-16

PARAMETERS	Amount (₹ in crores)
Sanctions excluding IPDS	55,000
Disbursements excluding IPDS	44,440
Resource mobilisation	44,400



Thank You!