



We Create Possibility of a Better Tomorrow....

May 2014

Sun	Mon	Tue	Wed	Thu	Fri	Sat
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Power Finance Corporation Limited

A Navratna PSU

**Performance Highlights
(Standalone, Audited)**

**Quarter & Year Ended
31st March, 2014**

Highlights – FY 14 vs. FY 13



- **Net Profit increased by 23% from ₹ 4,420 crore to ₹ 5,418 crore**
- **Comparable PAT increased by 31% from ₹ 4,682 crore to ₹ 6,141 crore**
- **Total Income increased by 25% from ₹ 17,273 crore to ₹ 21,537 crore**
- **Net Interest Income increased by 34% from ₹ 6,308 crore to ₹ 8,480 crore**

Highlights – FY 14 vs. FY 13



- Interest Spread increased by 59 bps from 2.86% to 3.45%
- Disbursements increased by 4% from ₹ 45,151 crore to ₹ 47,162 crore
- Loan Assets increased by 18% from ₹ 1,60,396 crore to ₹ 1,89,231 crore
- Networth increased by 15% from ₹ 21,873 crore to ₹ 25,098 crore

Highlights – Q4 FY 14 vs. Q4 FY 13



- **Net Profit increased by 9% from ₹ 1,294 crore to ₹ 1,411 crore**
- **Comparable PAT increased by 25% from ₹ 1,320 crore to ₹ 1,655 crore**
- **Total Income increased by 21% from ₹ 4,670 crore to ₹ 5,636 crore**
- **Net Interest Income increased by 29% from ₹ 1,739 crore to ₹ 2,243 crore**

Highlights – Q4 FY 14 vs. Q4 FY 13



- Interest Spread increased by 51 bps from 2.98% to 3.49%

- Disbursements increased by 13% from ₹ 14,976 crore to ₹ 16,935 crore

Comparable Profit



(Y/E – March, ₹ Crores)

Comparable Profit	Q4 FY 2014	Q4 FY 2013	% change	FY 2014	FY 2013	% change
Reported PAT	1,411	1,294	9%	5,418	4,420	23%
Adjustments (post-tax):						
Contingent Provision against standard assets	180	41		337	133	
Prior period Income Tax (incl. interest thereon) and DTL	13	7		9	33	
Translation / Actual Exchange Gain(-) / Loss(+) (including impact of DTL)	21	(10)		334	109	
CSR & SD expenses booked/(reversed) pertaining to Earlier years	-	(12)		14	(12)	
R-APDRP Expenses	30	-		31	-	
Comparable PAT	1,655	1,320	25%	6,141	4,682	31%

Profit & Loss Account



(Y/E – March, ₹ Crores)

Income Statement#	Q4 FY14	Q4 FY13	FY14	FY13
Interest Income	5,499	4,605	21,121	17,076
Interest Expense	(3,256)	(2,866)	(12,641)	(10,768)
Net Interest Income	2,243	1,739	8,480	6,308
Other Income*	10	12	34	23
Operating Costs	(87)	(43)	(231)	(145)
Provisions for contingencies	(191)	9	(470)	(81)
Profit Before Tax & Extra-ordinary Items	1,975	1,717	7,813	6,105
Extra-ordinary Items^	16	9	(255)	(138)
Tax Provisions	(660)	(474)	(2,086)	(1,415)
DTL(-) / DTA(+)	80	42	(54)	(132)
Profit after Tax	1,411	1,294	5,418	4,420

* Other Income includes Nodal agency fee income and other income given in P&L account

^ Extraordinary Items includes translation/actual exchange gain/loss, prior period adjustments, prepayment premium etc..

#All items of Income Statement have been regrouped for analysis

Balance Sheet



(Y/E – March, ₹ Crores)

Liabilities	31.03.2014	31.03.2013
Shareholders' Funds	27,375	23,576
Non-Current Liabilities		
Long-term Borrowing	1,42,492	1,21,151
Deferred Tax Liabilities (net)	274	220
Other Liabilities	348	540
Long-term Provisions	473	162
Current Liabilities		
Current Maturity of Long-term Borrowing	15,409	9,612
Short- Term Borrowing	1,314	8,710
Other Liabilities	6,262	5,064
Short- Term Provisions	218	194
Total Liabilities	1,94,164	1,69,229

Balance Sheet



(Y/E – March, ₹ Crores)

Assets	31.03.2014	31.03.2013
Non-Current Assets		
Fixed Assets	71	74
Non-Current Investments	348	158
Long-term Loans	1,68,792	1,42,524
Other Assets	210	376
Current Assets		
Current Investments	4	4
Cash & Bank Balances	60	4,754
Current Maturity Long-Term Loans	18,043	15,456
Short- Term Loans	2,396	2,416
Other Assets	4,240	3,467
Total Assets	1,94,164	1,69,229

Key Indicators



(Y/E – March, ₹ Crores)

Key Indicators	Q4 FY14	Q4 FY13	FY14	FY13
Sanctions (excluding R-APDRP)	8,901	15,574	60,729	75,147
R-APDRP Scheme - Sanctions	904	2,819	4,331	3,728
Disbursements (excluding R-APDRP)	16,935	14,976	47,162	45,151
R-APDRP Scheme- Disbursements	288	322	640	1,217
Outstanding sanctions (excluding R-APDRP)	1,56,390	1,63,720	1,56,390	1,63,720
Loan Assets	1,89,231	1,60,396	1,89,231	1,60,396
Yield on Assets* #	12.24%	11.92%	12.31%	11.94%
Cost of Funds* #	8.75%	8.94%	8.85%	9.09%
Interest Spread* #	3.49%	2.98%	3.45%	2.86%
Net Interest Margin* #	4.99%	4.50%	4.94%	4.41%

* Quarterly Ratios have been Annualised . # Based on daily average

Key Indicators



Key Indicators	Q4 FY14	Q4 FY13	FY14	FY13
Return on Average Assets*	2.98%	3.22%	2.98%	2.90%
Networth^ (₹ in crores)	25,098	21,873	25,098	21,873
Return on Average Networth*	23.17%	24.32%	23.07%	21.64%
Debt Equity Ratio	6.36	6.39	6.36	6.39
Capital Adequacy Ratio	20.10%	17.64%	20.10%	17.64%
Of which Tier I	16.42%	16.49%	16.42%	16.49%
Tier II	3.68%	1.15%	3.68%	1.15%
EPS (Weighted average)* (₹)	42.77	39.22	41.04	33.48
Book Value Per Share (₹)	190.13	165.71	190.13	165.71

* Quarterly Ratios have been Annualised: ^Networth = Paid-up capital + Reserves & Surplus – Reserve for Bad & Doubtful Debts - Debenture Redemption Reserve;

Sanctions – Composition

(Y/E – March. ₹ Crores)

Sanctions	Q4 FY14		Q4 FY13		FY14		FY13	
	Amount	%	Amount	%	Amount	%	Amount	%
Discipline-wise								
Generation	6,508	73%	10,897	70%	42,206	69%	38,352	51%
Transmission	157	2%	835	5%	3,208	5%	8,278	11%
Distribution #	550	6%	322	2%	4,999	8%	1,350	2%
Others*	1,687	19%	3,520	23%	10,316	17%	27,167	36%
Total	8,901	100%	15,574	100%	60,729	100%	75,147	100%
Borrower-wise								
State Sector #	6,472	73%	12,419	80%	46,162	76%	55,410	74%
Central Sector	0	0%	225	1%	500	1%	475	0.6%
Joint Sector	0	0%	0	0%	1,058	2%	0	0%
Private sector	2,430	27%	2,930	19%	13,010	21%	19,263	26%
Total	8,901	100%	15,574	100%	60,729	100%	75,147	100%
R-APDRP (Part A)	141	16%	75	3%	246	6%	75	2%
R-APDRP (Part B)	763	84%	2,744	97%	4,085	94%	3,653	98%
Total	904	100%	2,819	100%	4,331	100%	3,728	100%

* Includes Transitional Finance ,Computerisation, Studies, Short Term Loans, Buyer Line of Credit, Decentralised Management, funding of regulatory assets

Includes counterparty funding of R-APDRP Part B by PFC of ₹ 151 cr, ₹ 599 cr and ₹ 890 cr for Q4FY 14, FY 14, & FY 13 respectively

Cumulative Sanctions (excluding R-APDRP) till 31 Mar '14 ₹ 4,57,668 Crores

Disbursements – Composition



(Y/E – March, ₹ Crores)

Disbursements	Q4 FY14		Q4 FY13		FY14		FY13	
	Amount	%	Amount	%	Amount	%	Amount	%
Discipline-wise								
Generation	12,202	72%	7,404	49%	31,640	67%	25,582	57%
Transmission	634	4%	679	5%	2,046	4%	2,033	5%
Distribution	505	3%	388	3%	1,702	4%	1,280	3%
Others*	3,594	21%	6,504	43%	11,774	25%	16,256	36%
Total	16,935	100%	14,976	100%	47,162	100%	45,151	100%
Borrower-wise								
State Sector	11,299	67%	11,257	75%	32,791	70%	34,781	77%
Central Sector	384	2%	795	5%	919	2%	1,577	3%
Joint Sector	621	4%	529	4%	2,194	5%	2,062	5%
Private sector	4,631	27%	2,395	16%	11,259	24%	6,731	15%
Total	16,935	100%	14,976	100%	47,162	100%	45,151	100%
R-APDRP (Part A)	134	46%	197	61%	430	67%	393	32%
R-APDRP (Part B) #	154	54%	125	39%	210	33%	824	68%
Total	288	100%	322	100%	640	100%	1,217	100%

* Includes Transitional Finance ,Computerisation, Studies, Short Term Loans, Buyer Line of Credit, Decentralised Management, funding of regulatory assets

Gol portion

Cumulative Disbursements (excluding R-APDRP) till 31 Mar '14 ₹ 3,01,278 Crores

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Outstanding Sanctions as on 31.03.2014



(Y/E – March, ₹ Crores)

	O/S Sanctions where			Total Outstanding Sanctions
	doc. executed & disb. commenced	doc. executed but disb. not commenced	doc. not executed	
<u>Discipline-wise</u>				
Generation	50,113	27,776	40,416	1,18,305
Transmission	13,339	3,381	1,868	18,587
Distribution #	5,128	688	5,809	11,625
Others*	3,032	867	3,974	7,873
Total	71,612	32,711	52,067	1,56,390
<u>Borrower-wise</u>				
State Sector #	50,067	19,080	45,530	1,14,678
Central Sector	2,158	0	224	2,383
Joint Sector	3,068	400	0	3,468
Private sector	16,319	13,231	6,312	35,862
Total	71,612	32,711	52,067	1,56,390

* Includes Transitional Finance ,Computerisation, Studies, Short Term Loans, Buyer Line of Credit, Decentralised Management , funding of regulatory assets

Includes counterparty funding of R-APDRP Part B by PFC of ₹ 4,541 cr

Loan Assets – Composition



(Y/E – March, ₹ Crores)

Loan Assets*	31.03.2014		31.03.2013	
	Amount	%	Amount	%
Discipline-wise				
Generation	1,44,687	77%	1,26,802	79%
Transmission	11,822	6%	11,089	7%
Distribution	6,985	4%	6,144	4%
Others**	25,500	13%	16,447	10%
Total	1,88,995	100%	1,60,482	100%
Borrower-wise				
State Sector	1,27,428	67%	1,05,078	65%
Central Sector	20,433	11%	24,570	15%
Joint Sector	12,423	7%	10,869	7%
Private Sector	28,711	15%	19,965	12%

* Gross Loans = Loans outstanding + Provision for NPAs – Income accrued & due on loans

** Includes Transitional Finance, Computerisation, Studies, Short Term Loans, Buyer Line of Credit and Decentralised Management

Loan Quality & Provisions



(Y/E – March, ₹ Crores)

Particulars	31.03.2014	31.03.2013
Gross NPAs	1,228	1,135
Less: Provisions	(242)	(121)
Net NPAs	985	1,013
<i>As a % of Loan Assets:</i>		
<i>Gross NPAs</i>	0.65%	0.71%
<i>Net NPAs</i>	0.52%	0.63%
Contingent Provision against Standard assets	469	133
Specific provisions for Loan Assets	242	121
Reserve for bad & doubtful debts (RBDD)	1,730	1,409
Total	2,442	1,663

Borrowing Profile



(Y/E – March, ₹ Crores)

Borrowings	31.03.2014		31.03.2013	
	Amount	%	Amount	%
Bonds	1,27,594	80%	1,06,321	76%
Term Loans	30,307	19%	24,442	18%
Short Term Loans	1,314	1%	8,710	6%
Borrowings O/s	1,59,215	100%	1,39,473	100%
<i>Of which:</i>				
<i>Rupee Denominated</i>	1,50,289	94%	1,31,049	94%
<i>Foreign Currency Loans</i>	8,926	6%	8,424	6%

Resource Profile



(Y/E – March, ₹ Crores)

Resources	31.03.2014		31.03.2013	
	Amount	%	Amount	%
Shareholders' Funds	27,375	15%	23,576	14%
Reserve for bad & doubtful debts (included in Shareholder's Funds)	1730		1409	
Deferred Tax Liability	274	0.1%	220	0.1%
Interest Subsidy Fund	124	0.1%	146	0.1%
Bonds (Domestic)	1,26,505	68%	1,05,334	64%
Rupee Term Loans	22,470	12%	17,005	10%
Short Term Loans	1,314	1%	8,710	5%
Foreign Currency Loans	8,926	5%	8,424	5%
Total	1,86,988	100%	1,63,415	100%

Major Loans Sanctioned in FY 2014

PROPOSAL DISCRIPTION	Sanctions (₹ in crores)
CENTRAL/ STATE/ JOINT SECTOR	
800MW TPS of A. P. Power Generation Corp. Ltd. at Bhoopalpally in AP	4,555
660 MW TPS (Ext) of A. P. Power Generation Corp. Ltd. at Ramagundam in AP	3,746
660 MW extension unit of Satpura TPP of M.P. Power Generating Company Ltd.	3,720
Transitional Loan to Tamil Nadu Generation and Distribution Corporation Ltd	2,843
Corporate Term Loan to GSPC Pipavav Power Company Ltd.	2,394
PRIVATE SECTOR	
850 MW HEP of GVK Ratle Hydro Electric Project Pvt Ltd, in Kistwar Dist, J&K	2,500
Underwriting of 850 MW HEP of GVK Ratle Hydro Electric Project Pvt Ltd, in Kistwar Dist, J&K	2,206
Additional loan to Karcham Wangtoo Project of Jai Prakash Power Ventures Ltd.	1,500
Stage IV of Tuticorin TPS of SEPC Power Pvt. Ltd, in TN	1,142

Shareholding Pattern



Category	Holding (%)	
	31.03.2014	31.03.2013
President of India	72.80%	73.72%
FIs	11.17%	12.46%
Indian FIs & Banks	7.92%	5.81%
Bodies Corporate	2.23%	2.45%
Resident Individuals	2.60%	2.47%
Mutual Funds	2.76%	2.70%
Employees	0.08%	0.08%
Others	0.44%	0.31%
Total	100%	100%

S No	Top 10 Shareholders (as on 31.03.2014)	Holding (%)	Category
1	PRESIDENT OF INDIA	72.80%	POI
2	LIFE INSURANCE CORPORATION OF INDIA	4.37%	IFI
3	LIFE INSURANCE CORPORATION OF INDIA P & GS FUND	1.83%	IFI
4	HDFC STANDARD LIFE INSURANCE COMPANY LIMITED	1.01%	LTD
5	CPSE ETF	0.92%	MUT
6	LIC OF INDIA MARKET PLUS 1 GROWTH FUND	0.71%	IFI
7	GOVERNMENT PENSION FUND GLOBAL	0.67%	FII
8	VANGUARD EMERGING MARKETS STOCK INDEX FUND ASERIE	0.44%	FII
9	ROBECO CAPITAL GROWTH FUNDS	0.40%	FII 20
10	MORGAN STANLEY ASIA (SINGAPORE) PTE.	0.39%	FII

Key Performance Targets for FY 2014-15

PARAMETERS	Amount (₹ in crores)
Sanctions excluding R-APDRP	55,000
Disbursements excluding R-APDRP	44,000
Resource mobilisation	44,000



Thank You!