



Funding for a Brighter Tomorrow....

Power Finance Corporation Limited

A Navratna PSU

Performance Highlights
(Standalone, Un-Audited)

Quarter Ended
31st December, 2016

Highlights – 9m FY17 vs. 9m FY16



- **Sanctions increased by 52% to ₹ 94,502 crore from ₹ 62,337 crore**
- **Disbursements increased by 21% to ₹ 34,415 crore from ₹ 28,482 crore**
- **Total Income increased by 2% to ₹ 21,222 crore from ₹ 20,777 crore**
- **Net Profit increased by 14% to ₹ 5,536 crore from ₹ 4,854 crore**
- **Loan Assets increased by 3% to ₹ 2,35,504 crore from ₹ 2,29,091 crore**
- **Net Worth (Share Capital + All Reserves) increased by 20% to ₹ 41,550 crore from ₹ 34,677 crore**

Highlights – Q3 FY17 vs. Q3 FY16



■ **Sanctions increased by 64% to ₹ 32,027 crore from ₹ 19,500 crore**

■ **Disbursements increased by 13% to ₹ 12,150 crore from ₹ 10,755 crore**

■ **Net Profit increased by 23% to ₹ 1,950 crore from ₹ 1,582 crore**

■ **EPS increased by 23% to ₹ 29.54 from ₹ 23.97**

Comparable Profit



(Y/E – March, ₹ crore)

Comparable Profit	Q3 FY17	Q3 FY16	% change	9m FY17	9m FY16	% change	FY 16
Reported PAT	1,950	1,582	23%	5,536	4,854	14%	6,113
Adjustments (post-tax):							
Provision on standard assets, restructured assets, etc.	69	253		146	780		268
Provision for MTM valuations	(61)	-		(167)	-		-
Prior period Income Tax (incl. interest thereon) and DTL	(1)	-		(3)	-		(6)
Translation / Actual Exchange Gain(-) / Loss(+) (including impact of DTL)	34	55		202	235		310
R-APDRP & IPDS Income	-	-		(4)	(2)		(24)
Comparable PAT	1,990	1,890	5%	5,710	5,867	-3%	6,662

Profit & Loss Account



(Y/E – March, ₹ crore)

Income Statement#	Q3 FY17	Q3 FY16	9m FY17	9m FY16	FY 2016
Interest Income	6,902	6,935	20,923	20,614	27,259
Interest Expense	4,075	4,065	12,296	12,011	(16,091)
Net Interest Income	2,827	2,870	8,627	8,603	11,168
Other Income*	53	3	184	21	135
Operating Costs	(58)	(36)	(302)	(256)	(293)
Provisions for contingencies	(120)	(483)	(595)	(1,112)	(1,706)
Profit Before Tax & Extra-ordinary Items	2,702	2,354	7,914	7,256	9,305
Extra-ordinary Items^	117	(19)	59	(165)	(244)
Tax Provisions	(952)	(736)	(2,405)	(2,145)	(2,834)
DTL(-) / DTA(+)	83	(17)	(32)	(92)	(113)
Profit after Tax	1,950	1,582	5,536	4,854	6,113

* Other Income includes Nodal agency fee income and other income given in P&L account

^ Extraordinary Items includes translation/actual exchange gain/loss, changes in fair valuation of derivatives, prior period adjustments, prepayment premium etc..

#All items of Income Statement have been regrouped for analysis

Funding for a Brighter Tomorrow....

Balance Sheet



(Y/E – March, ₹ crore)

Liabilities	31.12.2016	31.12.2015	31.03.2016	31.03.2015
Shareholders' Funds	41,550	34,677	35,766	32,219
Non-Current Liabilities				
Long-term Borrowing	160,986	163,977	172,550	164,973
Deferred Tax Liabilities (net)	374	282	302	189
Other Liabilities	560	549	549	334
Long-term Provisions	1,576	1,960	1,229	964
Current Liabilities				
Current Maturity of Long-term Borrowing	25,831	17,509	20,363	18,735
Short- Term Borrowing	6,593	10,164	7,572	4,064
Other Liabilities	8,294	7,686	7,501	6,660
Short- Term Provisions	743	974	805	525
Total Liabilities	246,506	237,778	246,637	228,664

Balance Sheet



(Y/E – March, ₹ crore)

Assets	31.12.2016	31.12.2015	31.03.2016	31.03.2015
Non-Current Assets				
Fixed Assets	63	65	64	66
Non-Current Investments	2,266	372	2,267	347
Long-term Loans	186,131	207,035	200,036	197,843
Other Assets	317	250	315	225
Current Assets				
Current Investments	1,071	464	411	504
Cash & Bank Balances	10	1,125	78	5,071
Current Maturity Long-Term Loans	40,493	18,490	33,622	16,312
Short- Term Loans	8,880	3,566	3,804	3,006
Other Assets	7,275	6,411	6,040	5,291
Total Assets	246,506	237,778	246,637	228,664

Key Indicators



(Y/E – March, ₹ crore)

Key Indicators	Q3 FY17	Q3 FY16	9m FY17	9m FY16	FY 16
Sanctions (excluding R-APDRP)	32,027	19,500	94,502	62,337	65,042
R-APDRP Scheme – Sanctions	-	-	3,196	1,856	19,747
Disbursements (excluding R-APDRP)	12,150	10,755	34,415	28,482	46,588
R-APDRP Scheme- Disbursements	1,145	-	2,715	582	995
Outstanding sanctions (excluding R-APDRP)	174,402	156,716	174,402	156,716	136,792
Loan Assets	235,504	229,091	235,504	229,091	237,462
Yield on Assets* #	11.57%	12.02%	11.75%	12.26%	12.05%
Cost of Funds* #	8.38%	8.58%	8.43%	8.66%	8.62%
Interest Spread* #	3.18%	3.44%	3.32%	3.60%	3.42%
Net Interest Margin* #	4.74%	4.98%	4.85%	5.12%	4.94%

* Ratios are annualized using actual number of days # Based on daily average & excluding exchange loss/gain

Key Indicators



Key Indicators	Q3 FY17	Q3 FY16	9m FY17	9m FY16	FY 16
Return on Average Assets *	3.17%	2.70%	2.99%	2.77%	2.57%
Net worth (Share Capital + Free Reserves) (₹ in crore)	37,273	31,141	37,273	31,141	32,046
Net worth (Share Capital + All Reserves) (₹ in crore)	41,550	34,677	41,550	34,677	35,766
Return on Average Net worth (Share Capital + Free Reserves) *	21.52%	20.07%	21.30%	21.43%	19.95%
Return on Average Net worth (Share Capital + All Reserves) *	19.30%	18.10%	19.09%	19.35%	17.98%
Debt Equity Ratio ^	4.65	5.53	4.65	5.53	5.61
Capital Adequacy Ratio	22.28%	20.41%	22.28%	20.41%	20.27%
Of which Tier I	19.15%	17.14%	19.15%	17.14%	17.07%
Tier II	3.13%	3.27%	3.13%	3.27%	3.20%
EPS (Weighted average)* (₹) #	29.54	23.97	27.96	24.51	23.16
Book Value Per Share (₹) #	141.18	117.95	141.18	117.95	121.38

* Ratios have been Annualized; ^ based on Net worth (Share Capital + All Reserves) # After considering bonus share issue of 1:1 in Sep,16

Sanctions – Composition

(Y/E – March, ₹ crore)

Sanctions	Q3 FY17		Q3 FY16		9m FY17		9m FY16		FY16	
	Amount	%								
Discipline-wise										
Generation	6,466	20%	10,968	56%	54,170	57%	45,829	74%	38,235	59%
Transmission	5,572	17%	444	2%	7,486	8%	2,303	4%	6,050	9%
Distribution #	2,723	9%	782	4%	3,928	4%	2,456	4%	4,513	7%
Others*	17,266	54%	7,306	37%	28,918	31%	11,749	19%	16,244	25%
Total	32,027	100%	19,500	100%	94,502	100%	62,337	100%	65,042	100%
Borrower-wise										
State Sector #	28,878	90%	17,606	90%	63,828	68%	53,836	86%	45,794	70%
Central Sector	-	-	-	-	4,118	4%	1,849	3%	6,179	10%
Joint Sector	-	-	1,330	7%	18,932	20%	2,515	4%	4,665	7%
Private sector	3,150	10%	564	3%	7,624	8%	4,137	7%	8,403	13%
Total	32,027	100%	19,500	100%	94,502	100%	62,337	100%	65,042	100%
R-APDRP (Part A)	-	-	-	-	28	1%	-	-	-	-
R-APDRP (Part B)	-	-	-	-	335	10%	-	-	-	-
IPDS	-	-	-	-	2,833	89%	1,856	100%	19,747	100%
Total	-	-	-	-	3,196	100%	1,856	100%	19,747	100%

* Includes Transitional Finance , Studies, Short Term Loans, Buyer Line of Credit, funding of regulatory assets

Includes counterparty funding of R-APDRP - Part B / IPDS by PFC.

Cumulative Sanctions (excluding R-APDRP) till 31.12.2016 - ₹ 6,01,374 crore

Disbursements – Composition



(Y/E – March, ₹ crore)

Disbursements	Q3 FY17		Q3 FY16		9m FY17		9m FY16		FY16	
<u>Discipline-wise</u>	Amount	%								
Generation	4,203	35%	5,921	55%	16,023	47%	15,821	56%	26,377	57%
Transmission	651	5%	314	3%	2,261	7%	1,262	4%	2,160	5%
Distribution	633	5%	356	3%	1,128	3%	929	3%	1,546	3%
Others*	6,662	55%	4,164	39%	15,003	44%	10,470	37%	16,504	35%
Total	12,150	100%	10,755	100%	34,415	100%	28,482	100%	46,588	100%
<u>Borrower-wise</u>										
State Sector	9,296	77%	7,763	72%	22,643	66%	21,258	75%	32,354	69%
Central Sector	497	4%	155	1%	3,395	10%	523	2%	4,660	10%
Joint Sector	344	3%	505	5%	4,037	12%	1,686	6%	2,653	6%
Private sector	2,013	17%	2,332	22%	4,340	13%	5,015	18%	6,920	15%
Total	12,150	100%	10,755	100%	34,415	100%	28,482	100%	46,588	100%
R-APDRP (Part A)	226	20%	-	-	466	17%	60	10%	137	14%
R-APDRP (Part B) #	291	25%	-	-	656	24%	340	58%	531	53%
IPDS	628	55%	-	-	1,593	59%	182	31%	327	33%
Total	1,145	100%	-	-	2,715	100%	582	100%	995	100%

* Includes Transitional Finance, Studies, Short Term Loans, Buyer Line of Credit, funding of regulatory assets

Gol portion

Cumulative Disbursements (excluding R-APDRP) till 31.12.2016 - ₹ 4,26,972 crore

Outstanding Sanctions as on 31.12.2016



(Y/E – March, ₹ crore)

Particulars	O/S Sanctions where			Total Outstanding Sanctions
	doc. executed & disb. commenced	doc. executed but disb. not commenced	doc. not executed	
<u>Discipline-wise</u>				
Generation	46,833	22,963	46,362	116,157
Transmission	14,411	3,846	6,169	24,426
Distribution #	7,682	827	5,086	13,596
Others*	4,831	5,885	9,507	20,223
Total	73,757	33,522	67,124	174,402
<u>Borrower-wise</u>				
State Sector #	55,324	19,129	44,927	119,380
Central Sector	4,060	0	0	4,060
Joint Sector	1,919	918	17,299	20,136
Private sector	12,454	13,475	4,897	30,826
Total	73,757	33,522	67,124	174,402

* Includes Transitional Finance ,Studies, Short Term Loans, Buyer Line of Credit, funding of regulatory assets

Includes counterparty funding of R-APDRP Part B / IPDS by PFC of ₹ 6,516 cr

Loan Assets – Composition



(Y/E – March, ₹ crore)

Loan Assets*	31.12.2016		31.12.2015		31.03.2016		31.03.2015	
	Amount	%	Amount	%	Amount	%	Amount	%
Generation	176,987	75%	163,549	71%	171,740	72%	158,981	73%
Transmission	15,725	7%	13,999	6%	14,613	6%	13,538	6%
Distribution	7,080	3%	7,238	3%	7,387	3%	7,051	3%
Others**	37,640	16%	44,920	20%	45,180	19%	38,114	18%
Total	237,432	100%	229,706	100%	238,920	100%	217,685	100%
Borrower - wise								
State Sector	156,747	66%	161,555	70%	164,225	69%	149,248	69%
Central Sector	22,385	9%	17,258	8%	21,027	9%	17,870	8%
Joint Sector	18,900	8%	14,785	6%	15,545	7%	13,965	6%
Private Sector	39,400	17%	36,106	16%	38,123	16%	36,602	17%

* Loan Assets = Loans outstanding (Gross basis)

** Includes Transitional Finance, Studies, Short Term Loans, Buyer Line of Credit, funding of regulatory assets

Loan Quality & Provisions

(Y/E – March, ₹ crore)

Particulars	31.12.2016	31.12.2015	31.03.2016	31.03.2015
Gross NPAs	7,291	4,554	7,519	2,533
Less: Provisions	1,928	816	(1,458)	(524)
Net NPAs	5,363	3,738	6,061	2,009
<i>As a % of Loan Assets:</i>				
<i>Gross NPAs</i>	3.07%	1.98%	3.15%	1.16%
<i>Net NPAs</i>	2.28%	1.63%	2.55%	0.93%
Contingent Provision against Standard assets	677	805	597	487
Contingent Provision against Restructured Standard assets	1,195	1,026	1,129	564
Specific provisions for Loan Assets	1,928	816	1,458	524
Reserve for bad & doubtful debts (RBDD)	2,915	2,444	2,547	2,118
Total	6,716	5,092	5,732	3,693

Borrowing Profile



(Y/E – March, ₹ crore)

Borrowings	31.12.2016		31.12.2015		31.03.2016		31.03.2015	
	Amount	%	Amount	%	Amount	%	Amount	%
Bonds	177,764	92%	172,118	90%	172,339	86%	160,528	85%
Term Loans	9,052	5%	9,368	5%	20,574	10%	23,181	12%
Short Term Loans	6,593	3%	10,164	5%	7,572	4%	4,064	2%
Borrowings O/s	193,409	100%	191,650	100%	200,484	100%	187,773	100%
Of which:								
<i>Rupee Denominated</i>	183,126	95%	181,079	94%	189,709	95%	178,042	95%
<i>Foreign Currency Loans</i>	10,284	5%	10,571	6%	10,776	5%	9,731	5%

Resource Profile



(Y/E – March, ₹ crore)

Resources	31.12.2016		31.12.2015		31.03.2016		31.03.2015	
	Amount	%	Amount	%	Amount	%	Amount	%
Shareholders' Funds	41,550	18%	34,677	15%	35,766	15%	32,219	15%
Reserve for bad & doubtful debts (included in Shareholder's Funds)	2,915		2,444		2547		2118	
Deferred Tax Liability	374	0.2%	282	0.1%	302	0.1%	189	0.1%
Interest Subsidy Fund	102	0.04%	101	0.04%	107	0.05%	111	0.1%
Bonds (Domestic)	176,533	75%	170,915	75%	171,137	72%	159,393	72%
Rupee Term Loans	-	-	-	-	11,000	5%	14,585	7%
Short Term Loans	6,593	3%	10,164	4%	7,572	3%	4,064	2%
Foreign Currency Loans	10,284	4%	10,571	5%	10,776	5%	9,731	4%
Total	235,435	100%	226,710	100%	236,660	100%	220,293	100%

Major Loans Sanctioned in 9m FY17

PROPOSAL DESCRIPTION	Sanctions (₹ in crore)
CENTRAL/ STATE/ JOINT SECTOR	
3x660 MW Nabinagar TPP in Bihar	10,592
2X660 MW Meja TPP in UP	6,608
2x660 MW Jawaharpur TPS in UP	3,152
PRIVATE SECTOR	
Funding of Coal Mine, etc. for 1200 MW TPP – Essar Power MP Ltd.	532
600 MW TPP in MP - Jhabua Power Ltd.	440
150 MW Solar PV Project in Punjab – Azure Power PPL	398

Shareholding Pattern



Holding (%)

Category	31.12.2016	31.12.2015	31.03.2016	31.03.2015
President of India	67.80%	67.80%	67.80%	72.80%
FII's & FPIs	13.85%	13.10%	13.34%	13.11%
Indian FI's & Banks	12.02%	12.71%	12.74%	7.07%
Bodies Corporate	1.04%	1.91%	1.39%	2.72%
Resident Individuals	2.89%	2.44%	2.68%	2.17%
Mutual Funds	1.81%	1.53%	1.50%	1.78%
Employees	0.06%	0.06%	0.06%	0.07%
Others	0.55%	0.45%	0.49%	0.29%
Total	100%	100%	100%	100%

Sl. No.	Top 10 Shareholders (as on 31.12.2016)	Holding (%)	Category
1	PRESIDENT OF INDIA	67.80%	POI
2	LIFE INSURANCE CORPORATION OF INDIA	8.69%	INS
3	MORGAN STANLEY MAURITIUS COMPANY LIMITED	2.07%	FPI
4	LIFE INSURANCE CORPORATION OF INDIA P & GS FUND	1.25%	IFI
5	HDFC TRUSTEE COMPANY LTD - A/C HDFC MID - CAOPPOR	0.51%	MUT
6	HDFC TRUSTEE COMPANY LIMITED - HDFC TOP 200 FUND	0.50%	MUT
7	VANGUARD EMERGING MARKETS STOCK INDEX FUND ASERIE	0.42%	FII
8	STICHTING DEPOSITARY APG EMERGING MARKETS EQUITY P	0.42%	FPI
9	PUNJAB NATIONAL BANK	0.40%	BNK
10	CPSE ETF	0.35%	MUT



DISCOMS - LOAN ASSETS (UDAY STATUS)

(Amt. ₹ in Crore)

States	Loan Balances as on 30.09.2015	Normal Repayments	Loans Prepaid under UDAY	Loan Balances as on 31.12.2016
MoU Status – Signed				
ANDHRA PRADESH	2,529	9	2,500	20
BIHAR	56	35		21
CHATTISGARH	145	5	140	0
GUJARAT	4	2		2
HARYANA	4,128	255	3,872	2
HIMACHAL PRADESH	253	107	0	145
JHARKHAND	18	11	7	0
KARNATAKA	134	100		34
MADHYA PRADESH	171	20		152
MAHARASHTRA	3,778	864		2,915
PUNJAB	2,094	761	1,333	0
RAJASTHAN	9,459	370	8,308	782
TAMILNADU	15,016	1,074		13,942
TELANGANA	544	27		516
UTTAR PRADESH	8,290	236	7,734	320
Total (A)	46,619	3,876	23,894	18,850
MoU Status – Yet to be Signed				
West Bengal – (B)	2,172	368	0	1,804
Grand Total (A+B)	48,791	4,244	23,894	20,653



Thank You!